

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)

LAO PEOPLE'S DEMOCRATIC REPUBLIC

MINISTRY OF INDUSTRY AND COMMERCE

National Implementation Unit

Second Lao PDR Competitiveness and Trade Project (LCTP 2) (P512702)

Trade Analyst (Trade Facilitation, Inclusiveness and COC)

(Ref. No. A1.1.2)



The Ministry of Industry and Commerce (MOIC) of the Government of Lao PDR has received a grant from Australia's Department of Foreign Affairs and Trade (DFAT) through the Umbrella Facility for Trade Multi-Donor Trust Fund 2.0, administered by the World Bank, toward the cost of the Second Lao PDR Competitiveness and Trade Project (LCTP 2), and intends to apply part of the proceeds for consulting services.

The National Implementation Unit (NIU) is now seeking an experienced individual for the position of Trade Analyst (Trade Facilitation, Inclusiveness and COC). The objective of this assignment is to provide the NIU (MOIC) with technical and analytical support with respect to the implementation of Component I and the gender and inclusive strategy of LCTP 2. Full Terms of Reference (TOR) for the assignment are attached to this request for expressions of interest.

The services of the National Trade Analyst (NTA) are required for a period of 36 months, starting in August 2026, on a full-time basis. The consultant will be based at the National Implementation Unit (NIU), Permanent Secretary Office, Ministry of Industry and Commerce, in Vientiane, Lao PDR and will work under the overall supervision of the NIU Manager. Full ToR can be accessed via this URL: <https://tinyurl.com/bdz76m6a>

To qualify for the assignment, a prospective candidate shall meet the following requirements:

- Advanced degree in international trade, development studies, public policy, or a related field;
- Minimum of 10 years of work experience relevant to the assignment, including at least 5 years in a similar position with international agencies or government-based assistance projects;
- Strong knowledge of trade facilitation and private sector development issues, relevant Lao government policies, and development partners' operational modalities in the trade and private sector development space;
- Proven competence in working within government institutions and demonstrated project management skills;
- Excellent communication skills (spoken and written) in both English and Lao;
- Strong interpersonal skills and a results-oriented approach;
- Excellent analytical and presentation skills;
- Proficiency in Microsoft Office Suite.

The Consultant will be selected in accordance with the World Bank 'Procurement Regulations for IPF Borrowers', Sixth Edition, February 2025, under the Individual Consultant (IC) selection method. The attention of interested Consultants is drawn to paragraphs 3.13, 3.15 and 3.16 of the said Regulations, setting forth the World Bank's policy on conflict of interest.

Interested applicants should submit their applications and provide information indicating that they are qualified to perform the services (curriculum vitae with expression of interest and references). Expressions of interest must be delivered to the address below no later than **August 10, 2026, 16:00 hours (Vientiane time)** (submissions via email are also acceptable). Only short-listed candidates will be contacted.

Attn: Mr. Sengphanomchone Inthasane, Deputy Permanent Secretary, Project Director

CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator

National Implementation Unit (NIU), Ministry of Industry and Commerce

Ban Phonxay, Xaysettha District, Vientiane Capital, Lao PDR

Tel/Fax: +856 (21) 41 39 16

E-mail: procurement@laomoic.org ; cc: sonevilay.ph@laomoic.org



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